

2017 C.B.O.R. Top Producer Club Requirements

Caldwell Board of Realtors®

This announcement details the requirements for:

2017 CBOR Top Producers Club

The minimum requirements are as follows:

- You must provide proof of at least 2 Million in gross sales from transactions closed between 11/01/16 & 10/31/17.
- Must have Broker or Office Manager's Signature
- Proof is considered to be a printout of your firm inventory from Paragon, and/or copy of HUD closing statement if NON-MLS Sale. To print out your proof from Paragon, go to Search Firm Inventory, then solds and put in sold status data beginning 11/01/16 and ending 10/31/17.
- The committee has set the following guidelines regarding partnerships. You get credit for the same percentage of which you are paid in the transaction. *For instance, you have a \$100,000 property co-listed and have agreed that the co-listing agent will receive 25% of the commission and you will receive 75%. You will be given a credit of \$75,000 and your partner would receive a \$25,000 credit.*

****Please notify the committee if this is your first year as a Top Producer!***

DEADLINE FOR TOP PRODUCER CLUB IS 11/17/17

Please submit requirements by dropping information off at either office, fax or E-Mailing to:

Caldwell Board of REALTORS®
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